## **Personal Interview Rubric**

**500 POINTS** 

Name		Member Number
Chapter	State	

Indicator	Very strong evidence of skill 5-4 points	Moderate evidence of skill 3-2 points	Weak evidence of skill 1-0 points	Points Earned	Weight	Total Points
Appearanc e	Professional dress/groomed: Follows standard dress code, polished shoes, clothes pressed, conservative accessories	Dress appropriate: Just not as professional and "put together", shoes clean, but not polished	Very disheveled: Dirty shoes, not wearing black shoes		x 10	
First Impression	Greeting: Appropriate salutation and firm handshake Introduction: States name Body language: Smiling and pleasant, does not sit until invited, confident in manner	Greeting: Confident but uneasy, soft handshake Introduction: States name only when asked Body language: Rarely smiles, cologne or perfume is distracting	Greeting: Does not use salutation, very informal Introduction: Fails to introduce self, fails to shake hands with interviewer Body language: Obnoxious cologne or perfume, chewing gum		x 15	
Response to Questions	Used appropriate language for career: Cited relevant examples; knowledge of career field evident (talk the talk); knows education and experience required for position; discussed skills gained through school or past jobs and how they are relevant to position applied; abilities described match the resume; responses concise and logically communicated; responses do not sound "canned"; provided in-depth description of skills, not just a list; provided indepth response to questions, not yes/no responses to questions; established a "theme" that overall describes their abilities	Seemed to know terms associated with career: Some holes, cited several relevant examples; but list is incomplete, knew about career, but conveyed incomplete picture; unsure of education or experience required for position; incomplete list of skills gained through school and past jobs and relevance to position applied; abilities mostly match resume; responses seemed rehearsed and somewhat disorganized; provided some depth to description of job skills; provided some depth to responses to questions; provided some yes/no responses; was able to tie some abilities	Knew some of the language of position, but used incorrectly or did not show understanding of terms: Unable to cite or provided few relevant examples; position education and requirements not known or does not match applicants skill set; unable to relate skills learned in school or past jobs and relevance to position applied; abilities hardly match resume; responses seemed "canned" with little logical progression; mainly provided list of skills with little explanation; provided yes/no responses; unable to see an overall theme of persons' abilities		x 30	

Indicator	Very strong evidence of skill 5-4 points	Moderate evidence of skill 3-2 points	Weak evidence of skill 1-0 points	Points Earned	Weight	Total Points
		together to form a picture of qualifications.				
Communic ation Skills	Persuasive: Led the interview in a direction that enabled them to expand so their skills were expressed, took initiative to add information beyond question asked.  Confident: Exhibited self-confidence with body language and verbally  Appropriate volume: Spoke with proper volume for room to hear clearly; not too loud, not too soft  Enunciation/grammar: Avoided words like "git" versus "get" and "agin" versus "again"; used proper words when speaking (didn't use 10-dollar words when a five-dollar word would do)  Concise: Avoided run-on sentences and answered with logical and organized thoughts  Sincere: Expressed true interest in the position they were seeking  Poise: Avoids distracting mannerisms, such as drumming fingers or overuse of "um" and "you know"  Discretion/Tact: Shared appropriate information and did not create an awkward situation through responses	Persuasive: Expanded somewhat on skills that are a fit for the position, volunteered some additional information to questions asked.  Confident: Exhibited some nervousness, but covered well; voice and body language showed some uncertainty  Appropriate volume: Did not modulate volume to express answers, could hear sometimes; but was quiet when unsure of response and hard to hear  Enunciation/gram mar: Some language not appropriate for position applied, used some slang and exhibited some "dialect"  Concise: Some questions answered in a rambling fashion, but point made; thoughts were logical but somewhat disorganized  Poise: Seemed comfortable with some nervousness, caught self before exhibiting distracting mannerisms, rarely used "um" or "you know"  Discretion/tact: Most professional in tone and shared information that created little, if any, awkwardness	Persuasive: Answered yes or no to most questions; did not expand on skill set Confident: Did not appear comfortable, nervous, slouched in chair Appropriate volume: Hard to hear answers or volume too loud for room Enunciation/ grammar: Used overly complex or simplistic language, sprinkled in words like "git" versus "get" and "agin" versus "again" Concise: Rambled and used run on sentences; answers were poorly organized and thoughts not clearly expressed Sincere: Seemed uninterested in the position and distracted Poise: Demonstrated distracted mannerisms such as tapping foot, drumming fingers, cracking knuckles, etc.; Excessive use of "um" and "you know" Discretion/tact: Shared information that may be seen as personal about someone else creating awkwardness, appeared unprofessional		x 30	

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Conclusion	Posed appropriate questions of interviewer: e.g., when notification of selection will occur and how. Clarified next steps, inquired as to next step in interview process e.g., if there will be additional interviews, etc.  Appropriate thanks and exit: Asked for business card, thanked interviewer, stood and shook hands prior to exiting room	Questions posed were somewhat appropriate: Some had no relevance to interview; incomplete inquiry of the next steps in the interview process; asked for business card, thanked interviewer and shook hand, but seemed uncertain how to end the interview and exit	Asks no questions: Questions asked (if asked) have no relevance to next steps in the interview process; ended interview abruptly or awkwardly; exited without thanks or shaking hands		x 15	

TOTAL POINTS