

2015-2017 Proficiency - Entrepreneurship Rubric						
Proficiency Area _____		Name _____		Chapter/State _____		
Area	Section	Points Possible	High Points 3	Mid Points 2	Low Points 1-0	Points Earned
SAE Explanation and relation to award area	Performance Review A, Question 1	3	Response demonstrates a <u>clear understanding</u> of their SAE program. (3)	Response demonstrates a <u>limited understanding</u> of their SAE program. (2)	Response demonstrates <u>little or no understanding</u> of their SAE program. (1)	_____
Roles, Responsibilities and/or management decisions made	Performance Review A, Question 2	3	Response demonstrates a <u>clear description</u> of roles, responsibilities and/or management decisions made related to their SAE program. (1.5)	Response demonstrates a <u>limited description</u> of roles, responsibilities and/or management decisions made related to their SAE program. (1)	Response demonstrates <u>little or no description</u> of roles, responsibilities, and/or management decisions made related to their SAE program. (.5)	_____
			Response demonstrates <u>significant change or progression</u> (growth) of roles, responsibilities and/or management decisions made over time period represented. (1.5)	Response demonstrates <u>limited change or progression</u> (growth) of roles, responsibilities and/or management decisions made over time period represented. (1)	Response demonstrates <u>no change or progression</u> (growth) of roles, responsibilities and/or management decisions made over time period represented. (.5)	
Challenges	Performance Review A, Question 3	3	Response demonstrates a <u>complete explanation</u> of the challenge and steps utilized to address the challenge. (1.5)	Response demonstrates a <u>limited explanation</u> of the challenge and steps utilized to address the challenge. (1)	Response demonstrates <u>little or no explanation</u> of the challenge and steps utilized to address the challenge. (.5)	_____
			Response demonstrated candidate's <u>complete involvement</u> in addressing the challenge. (1.5)	Response demonstrated candidate's <u>limited involvement</u> in addressing the challenge. (1)	Response demonstrated <u>no involvement</u> in addressing the challenge. (.5)	
Area	Section	Points Possible	High Points 3	Mid Points 2	Low Points 1-0	Points Earned
Progress - Accomplishments	Performance Review B	3	Responses <u>clearly</u> identify three accomplishments related to the award area. (1.5)	Responses <u>vaguely</u> identify three accomplishments related to the award area. (1)	Responses <u>do not identify</u> three accomplishments related to the award area. (.5)	_____
			Accomplishment illustrate <u>significant</u> impact that influenced the growth and success of their SAE program (1.5)	Accomplishment illustrate limited changes that influenced the growth and success of their SAE program. (1)	Accomplishment illustrate <u>no impact</u> that influenced the growth and success of their SAE program. (.5)	
Area	Section	Points Possible	High Points 3	Mid Points 2	Low Points 1-0	Points Earned
Impact	Performance Review C	3	Responses <u>clearly describe</u> three experiences from their SAE program or activities that will impact the candidate's future. (3)	Responses <u>vaguely describe</u> three experiences that will impact the candidate's future. (2)	Responses <u>do not describe</u> three experiences from their SAE program or activities that will impact the candidate's future. (1)	_____

Area	Section	Points Possible	High Points 6-5	Mid Points 4-3	Low Points 2-0	Points Earned
SAE size, scope, responsibilities (Details)	SAE Entrepreneurship	Ent. 6 Points	<u>Includes</u> a complete SAE description, size, scope, responsibilities or hours/and or income. Entrepreneurship (2)	<u>Limited inclusion</u> SAE description, size, scope, responsibilities or hours and/or income. Entrepreneurship (1)	<u>Little to no</u> SAE description, size, scope and responsibilities or hours and/or income. Entrepreneurship (.5-0)	_____
			Shows <u>significant growth</u> , in diversification, responsibilities or hours and/or income and engagement over time period and opportunities represented. Entrepreneurship (4)	Shows <u>limited growth</u> , in diversification, responsibilities or hours and/or income and engagement over time period and opportunities represented. Entrepreneurship (3-2)	Shows little or <u>no growth</u> , in diversification, responsibilities or hours and/or income and engagement over time period and opportunities represented. Entrepreneurship (1.5-0)	_____
Area	Section	Points Possible	High Points 14-11	Mid Points 10-6	Low Points 5-0	Points Earned
Income and Expenses, Current and Non-Current Ending Inventories	Income and Expense Statement	14 points	<u>Financial records</u> (revenue and expenses) and net income from operations <u>are very reasonable</u> for the size and type of agriculturally related program reported (also review SAE details). Also, the net non-current transactions and Annual Review of Non-Current Inventory and Operating Profit (#6) are reasonable for the size and type of operations listed. (14-11)	<u>Financial records</u> (revenue and expenses) and net income from operations <u>are reasonable</u> for the size and type of agriculturally related program reported (also review SAE details). Also, the net non-current transactions and Annual Review of Non-Current Inventory and Operating Profit (#6) are somewhat reasonable for the size and type of operations listed. (10-6)	<u>Financial records</u> (revenue and expenses) and net income from operations <u>are not reasonable</u> for the size and type of agriculturally related program reported (also review SAE details). Also, the net non-current transactions and Annual Review of Non-Current Inventory and Operating Profit (#6) are not reasonable for the size and type of operations listed. (5-0)	_____
			High Points Entrepreneurship 3	Mid Points Entrepreneurship 2	Low Points Entrepreneurship 1-0	Points Earned
	Ending Current Inventory	3 points	The listing of Ending Current <u>Inventory are reasonable</u> for the size and type of SAE program and correspond to information listed in SAE explanation. (Note: Lack of current inventory <u>may be appropriate for the SAE(s) and if explained in Performance A 1 & 2</u> , full credit may be given in this area). (3)	The listing of Ending Current <u>Inventory are somewhat reasonable</u> for the size and type of SAE program and correspond to information listed in SAE explanation. (Note: Lack of current inventory <u>may be appropriate for the SAE(s), but not well explained in Performance A 1 & 2</u>). (2)	The listing of Ending Current <u>Inventory are not reasonable</u> for the size and type of SAE program and correspond to information listed in SAE explanation. (Note: Lack of current inventory <u>is not appropriate for the SAE(s), and not explained in Performance A 1 & 2</u>). (1-0)	_____
			High Points Entrepreneurship 9-7	Mid Points Entrepreneurship 6-3	Low Points Entrepreneurship 2-0	Points Earned
Ending Non-Current Inventory	9 points	The listing of item(s) in Ending Non-Current Inventory, their total <u>value, depreciation claimed (if applicable) and cost are reasonable</u> for the size and type of SAE program and correspond to information listed in SAE explanation. (Note: Lack of <u>inventory may be appropriate for the SAE(s) and if explained in Performance A 1 & 2</u> , full credit may be given in this area). (9-7)	The listing of item(s) in Ending Non-Current Inventory, their total <u>value, depreciation claimed (if applicable) and cost are somewhat reasonable</u> for the size and type of SAE program and correspond to information listed in SAE explanation. (Note: Lack of <u>inventory may be appropriate for the SAE(s), but not well explained in Performance A 1 & 2</u>). (6-3)	The listing of item(s) in Ending Non-Current Inventory, their total <u>value, depreciation claimed (if applicable) and cost are not reasonable</u> for the size and type of SAE program and correspond to information listed in SAE explanation. (Note: Lack of <u>inventory is not appropriate for the SAE(s), and not explained in Performance A 1 & 2</u>) (2-0)	_____	

Area	Section	Points Possible	High Points 10-7	Mid Points 6-4	Low Points 3-0	Points Earned
Efficiencies or Learning Outcomes	Efficiency Factors or Learning Outcomes	10	3 or more responses reflective of SAE, each clearly demonstrates (measurable) improvement of efficiencies over time period reported, or clearly identifies how poor efficiencies led to decision improving overall SAE enterprises or activities. (10-7)	1-2 responses, or each listed, partially demonstrates improvements of efficiencies over time period reported, or partially identifies how poor efficiencies led to decision improving overall SAE enterprises or activities. (6-4)	1-0 responses and does not demonstrate or relate improvements of efficiencies to the SAE over time period reported, or does not identify how poor efficiencies led to decision improving overall SAE enterprises or activities. (3-0)	_____
Area	Section	Points Possible	High Points 26-19	Mid Points 18-9	Low Points 7-0	Points Earned
Skill Development and Contribution to Success	Skills, Competencies, and Knowledge	26	All 10 competencies demonstrates skills that are appropriate for the size, scope and responsibilities of the program. (13-10)	Some (5-9) of competencies are somewhat appropriate for the size, scope and delivery of responsibilities of the SAE. (9-4)	Very few (<5) competencies are listed and are not appropriate for the size, scope and delivery of responsibilities of the SAE. (3.5-0)	_____
			All 10 Contributions demonstrates application of skill attainment with significant measurable impact on the overall success of the SAE. (13-10)	Some (5-9) of the competencies contributions demonstrates application of skill attainment with incomplete measurable impact on the overall success of the SAE. (9-4)	Very (<5) few contributions demonstrates limited application of skill attainment with no measurable impact on the overall success of the SAE. (3.5-0)	
Area	Section	Points Possible	High Points 3	Mid Points 2	Low Points 1-0	Points Earned
Resume	Resume	3	All resume components are present and provide relevant information to support the growth and overall achievement of the candidate. (3)	Resume has components missing and provides information with limited relevance to support the growth and overall achievement of the candidate. (2)	Resume provides information with limited or no relevance to support the growth and overall achievement of the candidate. (1)	_____
Area	Section	Points Possible	High Points 6-5	Mid Points 4-3	Low Points 2-0	Points Earned
Photos	Photo Pages 1-6	6	Candidate submitted six high quality photos with clearly descriptive captions that demonstrate the overall growth and success of the SAE. (6-5)	Candidate submitted six quality photos with slightly vague captions that demonstrate the overall growth and success of the SAE. (4-3)	Candidate submitted six poor quality photos with non-descriptive captions that demonstrate the overall growth and success of the SAE or submits fewer than six photos. (2-0)	_____

Area	Section	Points Possible	High Points 3	Mid Points 2	Low Points 1-0	Points Earned
Instructors or Employer Statement	Attachment	3	Statement submitted is no more than one page and <u>supports the information</u> reported in the application. (3)	Statement submitted is no more than one page and <u>vaguely supports</u> the information reported in the application. (2)	Statement is more than one page or was <u>not submitted or does not support</u> the application. (1)	_____
Area	Section	Points Possible	High Points 3	Mid Points 2	Low Points 1-0	Points Earned
Personal Page	Attachment	3	Candidate submitted one additional page of SAE related information that <u>added value</u> to the application. (3)	Candidate submitted less than one additional page of SAE related information that <u>added limited value</u> to the application. (2)	Candidate submitted no personal page or more than one additional page of SAE related information that <u>added little or no value</u> to the application. (1)	_____
Area	Section	Points Possible	High Points 2	Mid Points 1	Low Points 0	Points Earned
Spelling and Grammar		2	Candidate makes <u>no errors</u> in grammar or spelling that distracts the reader from the content. (2)	Candidate makes <u>limited errors</u> in grammar or spelling that distracts the reader from the content. (1)	Candidate makes <u>excessive errors</u> in grammar or spelling that distracts the reader from the content. (0)	_____
Total Points = 100						
Judge's Signature _____ Date _____						